

06/24/2025

David W. Stoyan, Executive Officer / Clerk of Court

By: \_\_\_\_\_ A. He \_\_\_\_\_ Deputy

**SUPERIOR COURT OF THE STATE OF CALIFORNIA  
FOR THE COUNTY OF LOS ANGELES**

JAY ALIFF,

Plaintiff,

v.

CALIFORNIA FAIR PLAN ASSOCIATION,

Defendant.

Case No. 21STCV20095

The Honorable Stuart M. Rice,  
Dept. 1

**RULING ON SUBMITTED MATTER RE:  
MOTION FOR SUMMARY  
ADJUDICATION**

Hearing Date: June 4, 2025

Moving Party: Plaintiff Jay Aliff

Responding Party: Defendant California Fair Plan Association

Ruling: **Motion for Summary Adjudication granted as to the declaratory relief cause of action with respect to the unlawful nature of certain provisions of the CFP Policy and denied as to the UCL cause of action.**

This is an action arising out of a coverage dispute concerning fire insurance. Plaintiff Jay Aliff (Plaintiff) alleges that defendant California Fair Plan Association (Defendant or CFP) issues property insurance policies whose fire coverage is unlawfully restrictive with respect to claims for smoke damage. On December 31, 2024, the Court denied Plaintiff's motion for class certification. Plaintiff now moves for summary adjudication of his first cause of action for declaratory relief and his second cause of action for violation of the Unfair Competition Law (UCL, Bus. & Prof. Code §

1 17200 et seq.).

## 2 **Procedural History**

3 Plaintiff filed this action on May 27, 2021. On October 21, 2022, Defendant demurred to  
4 and moved to strike portions of Plaintiff's operative Second Amended Complaint (the SAC), which  
5 the Court overruled on December 16, 2022. Specifically, Defendant demurred to Plaintiff's class  
6 allegations, and the Court expressed concern that Plaintiff might face obstacles to obtaining class  
7 certification based on the cases of *Basurco v. 21<sup>st</sup> Century Ins. Co.* (2003) 108 Cal.App.4<sup>th</sup> 110  
8 (*Basurco*) and *Newell v. State Farm Gen. Ins. Co.* (2004) 118 Cal.App.4<sup>th</sup> 1094 (*Newell*), in which  
9 similar claims based on earthquake coverage had been found inappropriate for class treatment.

10 Nonetheless, the Court overruled that demurrer, holding that considering the strong judicial  
11 preference for deferring questions of class sufficiency to class certification, this was a matter better  
12 addressed at a later stage. Plaintiff then requested dismissal of the causes of action for breach of  
13 the insurance policy and bad faith, which the Court entered on March 15, 2024. The only remaining  
14 causes of action in the SAC are for declaratory relief and unfair business practices (Bus. & Prof.  
15 Code § 17200 et seq.).

16 On December 31, 2024, the Court denied Plaintiff's motion for class certification. Plaintiff's  
17 motion for summary adjudication followed. After hearing oral argument from the parties at the  
18 June 4, 2025 hearing, the Court took the matter under submission and now issues its final ruling as  
19 follows.

## 20 **Legal Standards**

21 The function of a motion for summary judgment or adjudication is to allow a determination  
22 as to whether an opposing party cannot show evidentiary support for a pleading or claim and to  
23 enable an order of summary dismissal without the need for trial. (*Aguilar v. Atlantic Richfield*  
24 *Co.* (2001) 25 Cal.4th 826, 843.) "A party may move for summary adjudication as to one or more  
25 causes of action within an action, one or more affirmative defenses, one or more claims for damages,  
26 or one or more issues of duty, if the party contends that the cause of action has no merit, that there  
27 is no affirmative defense to the cause of action, that there is no merit to an affirmative defense as to  
28

1 any cause of action, that there is no merit to a claim for damages, as specified in Section 3294 of  
2 the Civil Code, or that one or more defendants either owed or did not owe a duty to the plaintiff or  
3 plaintiffs.” (Code Civ. Proc. § 437c(f)(1).)

4 Section 437c(c) “requires the trial judge to grant summary judgment if all the evidence  
5 submitted, and ‘all inferences reasonably deducible from the evidence’ and uncontradicted by other  
6 inferences or evidence, show that there is no triable issue as to any material fact and that the moving  
7 party is entitled to judgment as a matter of law.” (*Adler v. Manor Healthcare Corp.* (1992) 7  
8 Cal.App.4th 1110, 1119.) “The function of the pleadings in a motion for summary judgment is to  
9 delimit the scope of the issues; the function of the affidavits or declarations is to disclose whether  
10 there is any triable issue of fact within the issues delimited by the pleadings.” (*Juge v. County of*  
11 *Sacramento* (1993) 12 Cal.App.4th 59, 67, citing *FPI Development, Inc. v. Nakashima* (1991) 231  
12 Cal.App.3d 367, 381-382.)

13 A plaintiff meets their burden of showing there is no defense to a cause of action “if that  
14 party has proved each element of the cause of action entitling the party to judgment on the cause of  
15 action. Once the plaintiff or cross-complainant has met that burden, the burden shifts to the  
16 defendant or cross-defendant to show that a triable issue of one or more material facts exists as to  
17 the cause of action or a defense thereto.” (Code Civ. Proc. § 437c(p)(1).)

18 Courts “liberally construe the evidence in support of the party opposing summary judgment  
19 and resolve doubts concerning the evidence in favor of that party.” (*Dore v. Arnold Worldwide,*  
20 *Inc.* (2006) 39 Cal.4th 384, 389.) To establish a triable issue of material fact, the party opposing  
21 the motion must produce substantial responsive evidence. (*Sangster v. Paetkau* (1998) 68  
22 Cal.App.4th 151, 166.) “Supporting and opposing affidavits or declarations shall be made by a  
23 person on personal knowledge, shall set forth admissible evidence, and shall show affirmatively  
24 that the affiant is competent to testify to the matters stated in the affidavits or declarations.” (Code  
25 Civ. Proc. § 437c(d).) “A court generally cannot resolve questions about a declarant's credibility in  
26 a summary judgment proceeding ...unless admissions against interest have been made which justify  
27 disregard of any dissimulation.” (*AARTS Productions, Inc. v. Crocker National Bank* (1986) 179

1 Cal.App.3d 1061, 1065 (*AARTS Productions*).)

2 “A motion for summary adjudication shall be granted only if it completely disposes of a  
3 cause of action, an affirmative defense, a claim for damages, or an issue of duty.” (Code Civ. Proc.  
4 § 437c(f)(1).)

### 5 **Request for Judicial Notice**

6 Plaintiff requests judicial notice of the following:

7 1. The CDI’s Market Conduct Examination of California FAIR Plan  
8 Association, adopted May 25, 2022. This evidences official acts of an executive department of the  
9 State of California subject to judicial notice under Evid. Code § 452(c), and the Court **grants** judicial  
10 notice of it, although not for the truth of its contents.

11 2. The CDI’s disposition of CFP’s 2012 form approval application, State  
12 Tracking #12-6223. This evidences official acts of an executive department of the State of  
13 California subject to judicial notice under Evid. Code § 452(c), and the Court **grants** judicial notice  
14 of it, although not for the truth of its contents.

15 3. The CDI’s disposition of CFP’s 2016 form approval application, State  
16 Tracking #16-6646. This evidences official acts of an executive department of the State of  
17 California subject to judicial notice under Evid. Code § 452(c), and the Court **grants** judicial notice  
18 of it, although not for the truth of its contents.

19 4. An order on summary judgment from *Marrufo v. Automobile Club of*  
20 *Southern California*, No. BC597839. The decisions of other departments of the Superior Court,  
21 although they may be persuasive, are not properly the subject of judicial notice, and the request is  
22 **denied**.

23 5. An order on summary judgment from *Vasquez v. Residence Mutual*  
24 *Insurance Co.*, Orange County Case No. 30-2019-01054332. Likewise, the decisions of other  
25 Superior Courts, though they may be persuasive, are not properly the subject of judicial notice, and  
26 the request is **denied**.

27 6. The declaration of Estee Natale submitted in opposition to the motion for  
28

1 class certification. This is a court record under Evid. Code § 452(d), and judicial notice is **granted**,  
2 although not for the truth of the assertions therein.

3 7. That smoke is "a collection of airborne particulates and gases emitted when  
4 a material undergoes combustion or pyrolysis." This is a matter so universally known that it cannot  
5 reasonably be the subject of dispute and is therefore subject to judicial notice under Evid. Code §  
6 451(f). The request is **granted**.

7 In support of the reply, Plaintiff requests judicial notice of the following documents:

8 8. Defendant's Notice of Motion and Motion to Stay Action in *Mapel v.*  
9 *California FAIR Plan Association*, Santa Cruz Superior Court No. 22CV00631; and

10 9. Defendant's Notice of Demurrer and Demurrer in *Arteno et al. v. California*  
11 *FAIR Plan Association*, Alameda Superior Court No. 24CV084506.

12 These are both court records and subject to judicial notice under Evid. Code § 452(d). The  
13 request is therefore **granted**.

14 With its objections to Plaintiff's reply evidence, Defendant has filed a supplemental request  
15 for judicial notice only four court days before the hearing. As discussed below, the filings by  
16 Plaintiff to which the supplemental request pertain did not change the Court's analysis and this  
17 untimely request is **denied**.

### 18 **Objection to Separate Statement**

19 Defendant objects to Plaintiff's separate statement on the ground that it fails to comply with  
20 the requirements of Cal. Rules of Court, rule 3.1350(d). The objection is well-taken. Rule 3.1350  
21 requires that each cause of action, and the facts supporting that cause of action, be set forth  
22 separately. (Rules of Court, rule 3.1350(d)(1).) Plaintiff's separate statement instead contains a  
23 single recitation of 45 facts, ostensibly in support of both causes of action. Moreover, many of the  
24 facts forwarded by Plaintiff are significantly compound. For example, consider fact 9:

25 9. During Crawford's inspection Mr. Aliff identified damage around the  
26 house, and the inspecting adjuster agreed there was fire debris damage to  
27 the walls, floors, and contents. The adjuster told Mr. Aliff he would be  
submitting a repair estimate for approximately \$8500. The adjuster

1 explained that his estimate would include removal and replacement of  
2 damaged insulation, painting of interior walls, sealing of unsealed  
3 sheathing and framing in the attic, roof and window repairs, along with  
4 professional remediation of ash and soot from throughout the home.

5 This fact is actually several facts, no fewer than the following:

- 6 1. That during the inspection, Mr. Aliff identified damage around the house;
- 7 2. That during the inspection, the inspecting adjuster agreed there was fire  
8 debris damage to the walls, floors, and contents;
- 9 3. That the adjuster told Mr. Aliff he would be submitting a repair estimate for  
10 approximately \$8,500; and
- 11 4. That the adjuster told Mr. Aliff that the estimate would include removal and  
12 replacement of damaged insulation, painting of interior walls, sealing of unsealed sheathing and  
13 framing in the attic, roof and window repairs, and professional remediation of ash and soot from  
14 throughout the home.

15 That said, the Court is inclined to rule on Plaintiff's motion on its merits given that  
16 Defendant has had a fair opportunity to respond to Plaintiff's facts. It is a valid exercise of the  
17 Court's discretion to rule on a motion for summary judgment or summary adjudication where the  
18 statement substantially complies with the requirements for separate statements and does not  
19 preclude the responding party from being able to substantively consider and respond to the movant's  
20 arguments. (See *Brown v. El Dorado Union High School Dist.* (2022) 76 Cal.App.5<sup>th</sup> 1003, 1019-  
21 1021.)

### 22 **Evidentiary Objections**

23 Defendant's objections 1-10 and 12-13 are not material to the disposition of this motion but  
24 are preserved for review. (Code Civ. Proc. § 473c(q).) Objections 14 and 15 are moot, as the Court  
25 has denied the request for judicial notice of those materials.

26 Objection 11: Defendant objects to the Market Conduct Examination, item 1 of the Request  
27 for Judicial Notice, to the extent that Plaintiff requests notice of the truth of the contents of the  
28 document. The contents evidence the determinations of the Department of Insurance with respect  
to certain matters, including whether Defendant's fire policy complied with applicable provisions

1 of the Insurance Code. The Court is making its own determination on that question, but the analysis  
2 contained in this document is nonetheless instructive, though the Court will not accept it for its  
3 truth. The objection is therefore overruled.

4 Plaintiff's objection to the declaration of Nicholas J. Boos is not material to the disposition  
5 of this motion but is preserved for review. (Code Civ. Proc. § 473c(q).)

6 Defendant objects to new evidence and matter for judicial notice submitted by Plaintiff on  
7 reply. Nothing Plaintiff presented was material to the Court's ruling on this motion, and therefore  
8 Defendant's objection also lacks materiality but is preserved for review.

### 9 Discussion

10 The gist of Plaintiff's claims in this lawsuit involves Ins. Code § 2071 which contains a  
11 standard form policy of fire insurance (the Standard Form Policy). (Ins. Code § 2071(a).) In  
12 addition, a policy of fire insurance need not comply with the standard form so long as "coverage  
13 with respect to the peril of fire, when viewed in its entirety, is substantially equivalent to or more  
14 favorable to the insured than that contained in such standard form fire insurance policy." (Ins. Code  
15 § 2070.) There is no dispute that the CFP policy at issue (the CFP Policy) provides the following  
16 pertinent language:

#### 17 PERILS INSURED AGAINST

18 Unless the loss is excluded in the General Exclusions, or below, we insure  
19 for "direct physical loss", which is defined as any actual loss or physical  
20 damage, evidenced by permanent physical changes, to the covered  
property caused by:

21 [¶...¶]

#### 22 3. Smoke Damage.

23 a. When used in this policy, "smoke damage" means sudden and  
24 accidental direct physical loss from smoke (including airborne,  
25 windborne, or wind-driven combustion by-products or particulates such as  
carbon/soot/ash/char/debris) that is visible to the unaided human eye, or  
odor from smoke or ash that is detected by the unaided human nose of an  
average person, and not by the subjective senses of you or by laboratory  
testing.

26 [¶...¶]

#### 27 d. Dispute resolution of smoke damage claims:

1 i. any dispute regarding whether smoke damage has occurred will be  
2 resolved by either Method 1 or 2 below (at your election):

3 Method 1: You and we will each select a competent and disinterested  
4 person, and those two will select a third person (the Umpire) all in the  
5 same manner provided in the Condition 9, Appraisal, below. The three  
6 people will inspect the premises and decide by majority vote whether they  
7 can see or smell smoke damage, and their decision is binding. If there is  
8 smoke damage, the claim will then be adjusted to determine the amount of  
9 the loss.

10 Method 2: A single, sole neutral Umpire can decide whether there is  
11 smoke damage. If the parties cannot agree on the identity of that  
12 individual, a judge of a court of record in the State of California will  
13 select the Umpire. Each side will pay 1/2 of the fee for the Umpire.

14 ii. if the parties agree there is smoke damage, or smoke damage has been  
15 found using Method 1 or 2 above, but the amount of the loss is in dispute,  
16 that issue of the amount of loss will be decided by a new appraisal, as set  
17 forth at Condition 9, Appraisal below.  
18 (Aliff Decl., Ex. B, pp. 5-6.)

19 Plaintiff contends that this language causes the CFP policy to have less coverage for certain  
20 losses from fire than the standard form policy in Ins. Code § 2071 and is therefore not “substantially  
21 equivalent to or more favorable to the insured” than that policy, meaning that it is violative of the  
22 law. (See Ins. Code § 2070.)

### 23 **I. Declaratory Relief**

24 Plaintiff’s operative second amended complaint (the SAC) requests a declaration as to the  
25 following issues:

26 Aliff and the Class [the class is no longer part of the case] seek an order of  
27 the Court that Fair Plan is barred from:

28 (a) unlawfully restricting mandatory coverage for loss or damage caused  
by fire by reliance on the policy's definition of “direct physical loss,”  
which limits coverage to loss or damage to the covered property  
evidenced by permanent physical changes;

(b) unlawfully restricting mandatory coverage for loss or damage caused  
by fire by reliance on the policy's "smoke damage" provision, which  
supplies restricted coverage for "direct physical loss from smoke  
(including airborne, windborne, or wind-driven combustion by-products  
or particulates such as carbon/soot /ash/char/debris) that is visible to the  
unaided human eye, or odor from smoke or ash that is detected by the



1           unaided human nose of an average person, and not by the subjective  
2           senses of you or by laboratory testing”;

3           (c) unlawfully mandating resolution of disputes regarding benefits for loss  
4           or damage caused by fire by means of a dispute resolution process that  
5           does not appear in Insurance Code §2071, is not otherwise permitted by  
6           California law, reduces fire coverage overall, and lacks the declared  
7           disaster exception that appears in §2071[.]

8           **A.           Propriety of Declaratory Relief**

9           As explained in *Artus v. Gramercy Towers Condominium Association* (2018) 19 Cal.App.5<sup>th</sup>  
10          923:

11          [D]eclaratory relief is an equitable remedy and need not be awarded if the  
12          circumstances do not warrant.

13          The propriety of a trial court's denial of declaratory relief involves a two-  
14          prong inquiry. The first prong concerns whether “a probable future  
15          dispute over legal rights between parties is sufficiently ripe to represent an  
16          ‘actual controversy’ within the meaning of the statute authorizing  
17          declaratory relief (Code Civ. Proc., § 1060), as opposed to purely  
18          hypothetical concerns.” [Citation.] This is a “question of law that we  
19          review de novo on appeal.” [Citations.] The second prong concerns  
20          “[w]hether such [an] actual controversy merits declaratory relief as  
21          necessary and proper (Code Civ. Proc., § 1061).” [Citations.] This is a  
22          matter within the trial court's sound discretion “except in the extreme  
23          circumstances where relief is ‘entirely appropriate’ such that a trial court  
24          would abuse its discretion in denying relief ... or where relief would never  
25          be necessary or proper.”  
26          (*Id.* at 930-931.)

27          Defendant contends that declaratory relief is inappropriate because Plaintiff seeks  
28          declaratory relief only as to past wrongs (the adjustment of his fire insurance claim) and not as to  
29          any future dispute. However, as the parties are aware, Plaintiff did have a breach of contract and  
30          breach of implied covenant claims, which the Court dismissed on March 15, 2024 at Plaintiff's  
31          request. The Court declined to sustain Defendant's previous demurrer to those causes of action and  
32          there was no finding that those claims were not ripe. A future dispute over the policy is therefore  
33          sufficiently ripe to constitute an actual controversy, and in the Court's discretion, a proper subject  
34          of declaratory relief.

1 The Court recognizes Plaintiff's argument, made on reply and supported by judicial notice,  
2 that Defendant has argued in cases in Santa Cruz and Alameda Courts that the pending proceedings  
3 herein on the coverage issues support a stay or abstention there. Those arguments were made before  
4 this Court denied Plaintiff's motion for class certification and Defendant might not have made them  
5 had class treatment already been foreclosed. That said, the proliferation of cases on these same  
6 issues, including in newly filed cases in this County brought to this Court's attention in a notice of  
7 related cases, indicates that this is an issue of importance (although the Court is not relying on the  
8 existence of those cases in exercising its discretion).

9 **B. Merits**

10 "[W]here the facts are undisputed, the interpretation of an insurance policy is a question of  
11 law." (*Fire Ins. Exchange v. Superior Court* (2004) 116 Cal.App.4<sup>th</sup> 446, 453.)

12 **1. Concession by Defendant that the CFP Policy is less inclusive**

13 The Court observes the following. For a start, the Standard Form Policy in the Insurance  
14 Code provides simply for coverage for all "LOSS BY FIRE" without any distinction between that  
15 and smoke or smoke damage (Ins. Code § 2071(a)). Training materials that were provided to CFP  
16 claims staff and site inspectors provides the following example of a loss by fire (i.e. a loss caused  
17 by the peril of fire):

18 A wildfire in the vicinity of the property produces smoke, a mix of gases  
19 and fine particles from burning trees and plants, buildings and other  
materials, which then enters the dwelling causing damage.

20 The peril would be fire as it is the wildfire that set the other causes of  
21 damage in motion.

(Schaffer Decl., Ex. D, p. CFP 1005; Ex. J, pp. 14-15.)

22 On or about April 25, 2017, CFP transmitted a memorandum to registered insurance brokers  
23 concerning recent revisions to the CFP Policy which included a notice to be sent to customers.  
24 (Schaffer Decl., Ex. H.) The notice read:

25 **Enclosed are your Renewal Declarations and your new policy**  
26 **contract. Please read these documents carefully as several significant**  
**changes have been made to your policy.**

1 Policies of insurance contain many pages of basic contract terms and  
2 conditions, and are usually followed by endorsements that modify or  
3 change coverage. Since our main policy contract dated back over a  
4 decade, it had many different endorsements. To make your policy even  
5 easier to read, we have updated the formatting and moved language from  
6 the endorsements into the main contract.

7 While these changes were being made, we updated the policy language  
8 and in some areas made the exclusions clearer and broader. **These**  
9 **changes are substantive and in some circumstances there has been a**  
10 **reduction of limits and elimination of coverage.** We do not set forth  
11 every change here because to do so would make this notice too long; we  
12 do set forth and summarize some of the more significant changes:

13 **The following may be viewed as reducing or limiting coverage:**

14 Direct physical loss has been newly defined at page 5 of the contract to  
15 require permanent physical changes to covered property. This limitation  
16 on what is considered direct physical loss will result in denial of claims  
17 that might have been paid under prior policy wording.

18 (Schaffer Decl., Ex. H, p. 2, emphasis in original.)

19 This notice seems to admit that the CFP Policy is less favorable to insureds than the Standard  
20 Form Policy. Defendant's arguments against this interpretation focus on the construction "the  
21 following *may be viewed* as reducing or limiting coverage" as an equivocal, speculative statement,  
22 made entirely hypothetically. These are, of course, Defendant's own equivocations, but that  
23 language is also unnecessary to the analysis, because there is nothing equivocal about the sentence  
24 that follows it: "This limitation on what is considered direct physical loss **will result in denial of**  
25 **claims** that might have been paid under prior policy wording." (Emphasis added by the Court.) This  
26 is an admission that the CFP Policy's definition of "direct physical loss" had undergone a change  
27 for the worse such that it fell beneath the statutory minimum it had previously tracked.

## 28 **2. Requirement of "permanent" damage**

Plaintiff further contends that the definition of "direct physical loss" as excluding damage  
not visible to the naked eye or detectable by the human nose is violative of the California Supreme  
Court's holding in *Another Planet Entertainment, LLC v. Vigilant Ins. Co.* (2024) 15 Cal.5th 1106  
(*Another Planet*). There, the plaintiff had purchased commercial property insurance covering

1 “direct physical loss or damage” to a building or personal property. (*Id.* at 1118-1119.) When the  
2 COVID-19 pandemic broke out, public health orders prohibited the plaintiff from using its  
3 properties for its live event business, and the plaintiff made a claim to the defendant, its insurer,  
4 which was denied. (*Id.* at 1120-1121.) The plaintiff sued in federal court, and the Ninth Circuit  
5 certified a question to the California Supreme Court asking whether the presence or potential  
6 presence of the COVID-19 virus could constitute “direct physical loss or damage to property” so as  
7 to trigger coverage. (*Id.* at 1121.)

8 The Supreme Court conducted a review of pertinent authorities, after which it dug into the  
9 nature of “direct physical damage” to property. Wrote the Court:

10 It is also evident, based on the plain meaning of direct physical damage,  
11 that the general requirement of a distinct, demonstrable, physical change  
or alteration to property applies here. ...

12 Such a change or alteration need not be visible to the naked eye to  
13 constitute direct physical damage to property; “alterations at the  
microscopic level may meet this threshold.” [Citation.] Instead, it is the  
14 effect of the change or alteration of the property that is determinative. If  
the change or alteration causes harm or injury to the property itself, such a  
15 change or alteration may constitute direct physical damage to property.  
Conversely, if a change or alteration does not cause any damage or harm  
16 to the property, it does not constitute direct physical damage to property.  
Many physical forces, such as heat and cold, cause physical changes or  
17 alterations to property, but these changes or alterations do not necessarily  
cause physical damage.  
18 (*Id.* at 1136.)

19 The Court went on, affirming reasoning from lower courts or other jurisdictions concerning  
20 similar questions:

21  
22 As one court explained, a physical contaminant may cause direct physical  
loss or damage where it is “so connected to the property that the property  
23 effectively becomes the source of its own loss or damage.” [Citations.]  
Notably, such a connection will not be found where the substance or  
24 biological agent can be easily cleaned or removed from the property.  
25 [(*Inns-by-the-Sea v. California Mutual Ins. Co.* (2021) 71 Cal.App.5<sup>th</sup>  
688, 703 fn. 17 (*Inns-by-the-Sea*).)] “While saturation, ingraining, or  
26 infiltration of a substance into the materials of a building or persistent  
pollution of a premises requiring active remediation efforts is sufficient to  
27 constitute ‘direct physical loss of or damage to property,’ evanescent

presence is not.” (*Verveine Corp. v. Strathmore Ins. Co.* (2022) 489 Mass. 534, [184 N.E.3d 1266, 1276] (*Verveine*).) (*Another Planet*, *supra*, 15 Cal.5<sup>th</sup> at 1140.)

Applying these principles, the Supreme Court rejected the plaintiff’s argument that closures ordered because of the spread of COVID-19 could constitute direct physical loss, as “[a] property insurance policy does not cover a particular intended use; it covers the property itself.” (*Ibid.*) “[W]hile we cannot and do not decide whether the COVID-19 virus can ever constitute direct physical loss or damage to property, we conclude [the plaintiff’s] allegations are insufficient to meet the definition of direct physical loss or damage to property under California law.” (*Id.* at 1148.)

Turning back to the policy at hand, the CFP Policy limits coverage to “direct physical loss”, which is defined as any actual loss or physical damage, **evidenced by permanent physical changes**, to the covered property[.] (Aliff Decl., Ex. B, p. 5.)

Plaintiff argues that this requirement of permanence is more restrictive than *Another Planet* allows, which provides only that “While saturation, ingrainings, or infiltration of a substance into the materials of a building or persistent pollution of a premises requiring active remediation efforts is sufficient to constitute ‘direct physical loss of or damage to property,’ evanescent presence is not.” (*Another Planet*, *supra*, 15 Cal.5<sup>th</sup> at 1140, quoting *Verveine Corp. v. Strathmore Ins. Co.* (2022) 489 Mass. 534 (*Verveine*).) The *Verveine* case that *Another Planet* examined uses “evanescent” to refer to the “presence of a harmful airborne substance that will quickly dissipate on its own, or surface-level contamination that can be removed by simple cleaning[.]” (*Verveine*, *supra*, 489 Mass. at 543; see also American Heritage Dict. (5th ed. 2022), <<https://ahdictionary.com/word/search.html?q=evanescent>>, accessed May 29, 2025 [“evanescent” means “Vanishing or likely to vanish like vapor.”])

Defendant argues that *Another Planet* supports a requirement that the loss be “permanent,” in that it requires a substance be “sufficiently harmful and persistent to cause a distinct, demonstrable, physical alteration to property.” (*Another Planet*, *supra*, 15 Cal.5<sup>th</sup> at 1140.) However, “persistent” is not the same as “permanent,” and *Another Planet* does not equate the two. As recognized in *Inns-by-the-Sea*, a case *Another Planet* draws from, direct physical loss may occur

1 where a property does not incur permanent or structural damage. (See *Inns-by-the-Sea*, *supra*, 71  
2 Cal.App.5<sup>th</sup> at 702, citing *Oregon Shakespeare Festival Association v. Great American Ins. Co.*  
3 (D.Or. June 7, 2016, No. 1:15-cv-01932-CL) 2016 WL 3267247 at p. 9 [theater suffered physical  
4 damage where harmful air quality rendered theater unusable “even though the property did not incur  
5 any permanent or structural damage”] and *Matzner v. Seaco Ins. Co.* (Mass.Super.Ct., Aug. 12,  
6 1998, No. CIV. A. 96-0498-B) 1998 WL 566658 [unsafe carbon monoxide levels caused by  
7 chimney was direct physical loss].) As Plaintiff points out, “persistent pollution of a premises  
8 requiring active remediation efforts” is not permanent, but nonetheless “sufficient to constitute  
9 ‘direct physical loss of or damage to property[.]’” (*Another Planet*, *supra*, 15 Cal.5<sup>th</sup> at 1140,  
10 quoting *Verveine*, *supra*, 489 Mass. at 544.)

11 Defendant’s discussion of contamination “so connected to the property that the property  
12 effectively becomes the source of its own loss or damage” takes that language out of context. (See  
13 Opposition, p. 28, quoting *Another Planet*, *supra*, 15 Cal.5<sup>th</sup> at 1140.) *Another Planet* discusses this  
14 as just one circumstance in which “a physical contaminant may cause direct physical loss or  
15 damage.” (*Ibid.*) The extensive analysis possible concerning the meaning of “permanent” is a  
16 problem in and of itself, as exceptions to the performance of the basic underlying obligation in an  
17 insurance contract “must be so stated as clearly to apprise the insured of its effect[.]” i.e. “[t]he  
18 exclusionary clause ‘must be *conspicuous, plain and clear.*’” (*State Farm Mutual Auto Insurance*  
19 *Co. v. Jacober* (1973) 10 Cal.3d 193, 201-202 (*State Farm*), emphasis in original.)

20 Defendant contends that *State Farm* is not applicable here, because the language challenged  
21 does not appear in a formal exclusion. This elevates form over substance. The Supreme Court has  
22 held:

23 [T]o be enforceable, any provision that takes away or limits coverage  
24 reasonably expected by an insured must be “conspicuous, plain and clear.”  
25 [Citation.] Thus, any such limitation must be placed and printed so that it  
26 will attract the reader's attention. Such a provision also must be stated  
27 precisely and understandably, in words that are part of the working  
28 vocabulary of the average layperson. [Citations.] The burden of making  
coverage exceptions and limitations conspicuous, plain and clear rests  
with the insurer.

(*Haynes v. Farmers Ins. Exchange* (2004) 32 Cal.4<sup>th</sup> 1198, 1204 (*Haynes*), citing *State Farm, supra*, 10 Cal.3d at 201-202.)

The clause requiring that a loss be “evidenced by permanent physical changes” to covered property “limits coverage reasonably expected by an insured,” bringing it within the requirements of *State Farm*. (See *Haynes, supra*, 32 Cal.4<sup>th</sup> at 1204.)

For the foregoing reasons, it appears that the requirement that damage cause “permanent physical changes” offers less coverage than the general coverage for “LOSS BY FIRE” contained in the Standard Form Policy. (See Ins. Code § 2071.)

**3. Requirement that smoke damage be “visible to the unaided human eye” or “detected by the unaided human nose of an average person”**

As Plaintiff argues, this too has no basis in the definition of “direct physical loss” forwarded by *Another Planet*. The Supreme Court was clear: the change or alteration constituting the loss “need not be visible to the naked eye to constitute direct physical damage to property; “alterations at the microscopic level may meet this threshold.” (*Another Planet, supra*, 15 Cal.5<sup>th</sup> at 1117.) A definition of physical damage or physical loss which requires perception by the senses and excludes “laboratory testing” is inconsistent with *Another Planet*, which Defendant does not meaningfully dispute. Rather, Defendant contends that at the time Plaintiff made his claim under the CFP Policy, this definition complied with the law as laid out in *Ward General Ins. Services, Inc. v. Employers Fire Ins. Co.* (2003) 114 Cal.App.4<sup>th</sup> 548, wherein the plaintiff claimed to have suffered a loss when its computer crashed, resulting in the deletion of its business information database:

The word “physical” is defined, inter alia, as “having material existence” and “perceptible esp. through the senses and subject to the laws of nature.” (Merriam–Webster’s Collegiate Dict. (10th ed.1993) p. 875.) “MATERIAL implies formation out of tangible matter.” (*Id.* at p. 715.) “Tangible” means, inter alia, “capable of being perceived esp. by the sense of touch.” (*Id.* at p. 1200.) Thus, relying on the ordinary and popular sense of the words, we say with confidence that the loss of plaintiff’s database does not qualify as a “direct physical loss,” *unless* the database has a material existence, formed out of tangible matter, and is perceptible to the sense of touch. (*Id.* at 556.)

1 Defendant further argues that this makes UCL relief unavailable against it, citing *Janis v.*  
2 *California State Lottery Commission* (1998) 68 Cal.App.4<sup>th</sup> 824, 832 [statements about legality of  
3 Keno, made before it was declared to be illegal gambling, could not support Bus. & Prof. Code §  
4 17500 claim] (*Janis*). Whether the law might have supported the perceptibility requirements of the  
5 CFP Policy at the time of Plaintiff’s claim says nothing about whether those requirements violate  
6 the law as it currently exists, nor whether a declaration as to the legality is proper. *Janis* is more  
7 properly discussed in connection with the UCL claim if at all.

8 The perceptibility requirements in the CFP Policy also raise issues under *State Farm*, in that  
9 they are not sufficiently clear and unmistakable as to apprise an insured of what is covered and what  
10 is not. (See *State Farm, supra*, 10 Cal.3d at 201-202.) The perceptibility requirements refer to the  
11 “naked eye” and the “unaided human nose of an average person,” but exclude the “subjective  
12 senses” of the insured:

13 **3. Smoke Damage.**

14 a. When used in this policy, "smoke damage" means sudden and  
15 accidental direct physical loss from smoke (including airborne,  
16 windborne, or wind-driven combustion by-products or particulates such as  
17 carbon/soot/ash/char/debris) that is visible to the unaided human eye, or  
18 odor from smoke or ash that is detected by the unaided human nose of an  
19 average person, and not by the subjective senses of you or by laboratory  
20 testing.

21 (Aliff Decl., Ex. B, p. 5.)

22 Being unable to resort to their own senses or laboratory tests, it is entirely unclear how an  
23 insured could determine whether a particular loss is covered or not. As Plaintiff points out, the  
24 “unaided human eye” and “average human nose” are not exact terms, and a lay insured would be in  
25 no position to know what sort of smoke damage this clause would or would not cover. This is an  
26 additional insufficiency. As discussed above, “any provision that takes away or limits coverage  
27 reasonably expected by an insured must be ‘conspicuous, plain and clear’ and “must be stated  
28 precisely and understandably[.]” (*Haynes, supra*, 32 Cal.4<sup>th</sup> at 1204.) This language falls short of  
that requirement.

Both parties discuss *Gharibian v. Wawanesa General Ins. Co.* (2025) 108 Cal.App.5<sup>th</sup> 730  
(*Gharibian*). There, debris from the 2019 Saddle Ridge wildfire sent ash, soot, and smoke over and



1 into the plaintiff's home, but there was no burn damage. (*Id.* at 733.) The plaintiffs' cleaning  
2 contractor estimated it would cost \$4,308.90 to clean the property inside and out, although the  
3 plaintiffs did not actually hire them to do the work. (*Ibid.*) While the insurer's hygienist thought  
4 minimal cleaning was necessary, the insurer paid the amount of the plaintiff's estimate. (*Ibid.*)  
5 While the parties continued to go back and forth on higher estimates, and the insurer paid some  
6 \$16,000 in additional concessions, the plaintiffs eventually sued the insurer for breach of contract  
7 and bad faith. (*Id.* at 735.) The Trial Court granted the insurer's motion for summary judgment on  
8 the ground that there had been no physical loss to the property, and the plaintiffs appealed. (*Id.* at  
9 735-736.)

10 The Court of Appeal affirmed. (*Id.* at 737.) Relying on *Another Planet Entertainment, LLC*  
11 *v. Vigilant Ins. Co.*, the Court reaffirmed the rule that physical alteration "need not be visible to the  
12 naked eye, nor must it be structural, but it must result in some injury to or impairment of the property  
13 as property." (*Gharibian, supra*, 108 Cal.App.5<sup>th</sup> at 738, quoting *Another Planet, supra*, 15 Cal.4<sup>th</sup>  
14 at 1117.) In the case at bar, "all the evidence indicat[ed] that the debris was 'easily cleaned or  
15 removed from the property'" such that it did "not constitute 'direct physical loss to property.'" (*Gharibian, supra*, 108 Cal.App.5<sup>th</sup> at 738.)

17 As Plaintiffs articulates, the *Gharibian* case did not concern the minimum requirements of  
18 the Insurance Code for fire insurance policies in particular. The "easily cleaned or removed from  
19 the property" language of *Another Planet* on which *Gharibian* (and Defendant) relies must be  
20 considered in its context. (See *Another Planet, supra*, 15 Cal.5<sup>th</sup> at 1140.) *Another Planet* contrasts  
21 the situation where a substance "can be easily cleaned or removed from the property" with a  
22 situation of "saturation, ingrain[ing], or infiltration of a substance into the materials of a building or  
23 persistent pollution of a premises requiring active remediation efforts[.]" the latter situation being  
24 "sufficient to constitute 'direct physical loss of or damage to property'" as opposed to the  
25 "evanescent presence" of an easily-removed contaminant. (*Ibid.*, quoting *Verveine, supra*, 184  
26 N.E.3d at 1276.)

1 In *Gharibian*, there was evidence from the plaintiff's own hygienist that "soot and char  
2 debris do not cause physical damage, and the ash did not cause damage at plaintiffs' property; and  
3 [the plaintiff] testified that he was unaware of any physical damage." (*Gharibian, supra*, 108  
4 Cal.App.5<sup>th</sup> at 735.) Here there is no such evidence, and further, it appears undisputed that the fire  
5 caused pitting to two windows on the west side of the property, as well as the complete destruction  
6 of all the landscaping on the property. (See Defendant's Additional Material Fact (AMF) 9.) It  
7 may be that in a future dispute, Plaintiff could not prevail for lack of direct physical loss as defined  
8 in *Another Planet*. That is not the issue before the Court here, and the Court does not today rule  
9 that anyone whose claim was adjusted under the improper standard is entitled to any particular  
10 relief. Rather, the issue is whether Defendant's policy language accords with *Another Planet* and  
11 the Insurance Code. The Court now determines that it does not.

#### 12 **4. Dispute resolution provision**

13 Plaintiff contends that the dispute resolution provision is unlawful because it uses a dispute  
14 resolution process that does not appear in the Standard Form Policy, is not otherwise permitted by  
15 California law, reduces coverage, and lacks the declared disaster exception contained in the  
16 Standard Form Policy.

17 The Standard Form Policy contains the following appraisal provision:

#### 18 **Appraisal**

19 In case the insured and this company shall fail to agree as to the actual  
20 cash value or the amount of loss, then, on the written request of either,  
21 each shall select a competent and disinterested appraiser and notify the  
22 other of the appraiser selected within 20 days of the request. Where the  
23 request is accepted, the appraisers shall first select a competent and  
24 disinterested umpire; and failing for 15 days to agree upon the umpire,  
25 then, on request of the insured or this company, the umpire shall be  
26 selected by a judge of a court of record in the state in which the property  
27 covered is located. Appraisal proceedings are informal unless the insured  
28 and this company mutually agree otherwise. For purposes of this section,  
"informal" means that no formal discovery shall be conducted, including  
depositions, interrogatories, requests for admission, or other forms of  
formal civil discovery, no formal rules of evidence shall be applied, and  
no court reporter shall be used for the proceedings. The appraisers shall  
then appraise the loss, stating separately actual cash value and loss to each

1 item; and, failing to agree, shall submit their differences, only, to the  
2 umpire. An award in writing, so itemized, of any two when filed with this  
3 company shall determine the amount of actual cash value and loss. Each  
4 appraiser shall be paid by the party selecting him or her and the expenses  
5 of appraisal and umpire shall be paid by the parties equally. **In the event  
6 of a government-declared disaster, as defined in the Government  
7 Code, appraisal may be requested by either the insured or this  
8 company but shall not be compelled.**  
9 (Ins. Code § 2071, emphasis added.)

10 The CFP Policy provides:

11 **d.** Dispute resolution of smoke damage claims:

12 **i.** any dispute regarding whether smoke damage has occurred will be  
13 resolved by either Method 1 or 2 below (at your election):

14 Method 1: You and we will each select a competent and disinterested  
15 person, and those two will select a third person (the Umpire) all in the  
16 same manner provided in the Condition 9, Appraisal, below. The three  
17 people will inspect the premises and decide by majority vote whether they  
18 can see or smell smoke damage, and their decision is binding. If there is  
19 smoke damage, the claim will then be adjusted to determine the amount of  
20 the  
21 loss.

22 Method 2: A single, sole neutral Umpire can decide whether there is  
23 smoke damage. If the parties cannot agree on the identity of that  
24 individual, a judge of a court of record in the State of California will  
25 select the Umpire. Each side will pay 1/2 of the fee for the Umpire.

26 **ii.** if the parties agree there is smoke damage, or smoke damage has been  
27 found using Method 1 or 2 above, but the amount of the loss is in dispute,  
28 that issue of the amount of loss will be decided by a new appraisal, as set  
forth at Condition 9, Appraisal below.

[¶...¶]

**9. Appraisal.** If you and we fail to agree on the amount of loss, either may  
request an appraisal of the loss:

**a.** if the loss arises out of a government-declared disaster, as defined in the  
California Government Code, appraisal may be requested by either party  
but may not be compelled;

[¶...¶]

(Aliff Decl., Ex. B, pp. 5, 14.)

1 As discussed above, the focus on “seeing” and “smelling” smoke damage imposes  
2 requirements narrower than in the Standard Form Policy, because they do not conform to the  
3 meaning of direct physical loss articulated by *Another Planet, supra*, 15 Cal.5<sup>th</sup> at 1140, and the  
4 dispute resolution provision is therefore unlawful to that extent. However, as shown above, the  
5 CFP Policy does include the declared disaster exception. Plaintiff has therefore failed to carry his  
6 burden to show that it is unlawful on that ground.

7 Plaintiff has carried his burden to show that there is no dispute as to the contents of the CFP  
8 Policy, and that he is entitled to judgment as to the legality of the CFP Policy’s provisions as a  
9 matter of law. For the foregoing reasons, the Court declares as follows:

10 • The CFP Policy’s definition of “direct physical loss” as “actual loss or  
11 physical damage, evidenced by permanent physical changes” is unlawful under Ins. Code §  
12 2070, in that this language limits coverage to be less favorable than and not substantially  
13 equivalent to the Standard Form Policy contained in Ins. Code § 2071;

14 • The CFP Policy’s definition of “direct physical loss” as “actual loss or  
15 physical damage, evidenced by permanent physical changes” is unlawful under *State Farm*  
16 *Mutual Auto Insurance Co. v. Jacober* (1973) 10 Cal.3d 193, 201-202 and *Haynes v.*  
17 *Farmers Ins. Exchange* (2004) 32 Cal.4<sup>th</sup> 1198, 1204, in that this language limits coverage  
18 reasonably expected by an insured in a manner which is not conspicuous, plain and clear;

19 • The CFP Policy’s requirements that smoke damage be “visible to the  
20 unaided human eye” or capable of being “detected by the unaided human nose of an average  
21 person” rather than being perceptible “by the subjective senses of [the insured] or by  
22 laboratory testing” are unlawful under Ins. Code § 2070, in that this language limits coverage  
23 to be less favorable than and not substantially equivalent to the Standard Form Policy  
24 contained in Ins. Code § 2071;

25 • The CFP Policy’s requirements that smoke damage be “visible to the  
26 unaided human eye” or capable of being “detected by the unaided human nose of an average  
27 person” rather than being perceptible “by the subjective senses of [the insured] or by  
28

laboratory testing” are unlawful under *State Farm Mutual Auto Insurance Co. v. Jacober* (1973) 10 Cal.3d 193, 201-202 and *Haynes v. Farmers Ins. Exchange* (2004) 32 Cal.4<sup>th</sup> 1198, 1204, in that this language limits coverage reasonably expected by an insured in a manner which is not conspicuous, plain and clear;

- The CFP Policy’s dispute resolution procedure for smoke damage claims is unlawful to the extent it is derived from or relies on the definition of “direct physical loss” or the requirements that smoke damage be “visible to the unaided human eye” or capable of being “detected by the unaided human nose of an average person” rather than being perceptible “by the subjective senses of [the insured] or by laboratory testing” which the Court has declared unlawful for the reasons discussed above; and

- The CFP Policy’s dispute resolution procedure for smoke damage claims is not unlawful for the failure to include the declared disaster exception contained in Ins. Code § 2071, as the CFP Policy incorporates that exception under section 9.a of the Conditions.

## **II. Unfair Competition Law**

The Unfair Competition Law (UCL), Bus. & Prof. Code § 17200 et seq., prohibits “any unlawful, unfair or fraudulent business act or practice and unfair, deceptive, untrue or misleading advertising and any act prohibited by Chapter 1 (commencing with Section 17500) of Part 3 of Division 7 of the Business and Professions Code.” (Bus. & Prof. Code § 17200.) “Its coverage is sweeping, embracing anything that can properly be called a business practice and that at the same time is forbidden by law. [Citations.] It governs anti-competitive business practices as well as injuries to consumers and has as a major purpose the preservation of fair business competition. [Citations.] By proscribing ‘any unlawful’ business practice, section 17200 ‘borrows’ violations of other laws and treats them as unlawful practices that the unfair competition law makes independently actionable.” (*Cel-Tech Communications, Inc. v. Los Angeles Cellular Telephone Co.* (1999) 20 Cal.4<sup>th</sup> 163, 180 (*Cel-Tech*), internal quotation marks omitted.) The law is disjunctive, in that a practice may be prohibited as “unfair” or “deceptive” even if the practice is lawful, and vice versa. (*Ibid.*)

1 The “unfairness” prong of the UCL is intentionally broad, but not unlimited. (*Shvarts v.*  
2 *Budget Group, Inc.* (2000) 81 Cal.App.4<sup>th</sup> 1153, 1157 (*Shvarts*).) There is no overriding standard  
3 for what constitutes an unfair practice under the UCL, but rather, there are several competing  
4 standards. The *Camacho* test, also called the FTC test, originates from the Federal Trade  
5 Commission’s standards, and provides that a practice is unfair where 1) the consumer injury from  
6 the practice is substantial; 2) the injury is not outweighed by any countervailing benefits to  
7 consumers or to competition; and 3) the injury is one that consumers themselves could not  
8 reasonably have avoided. (*Camacho v. Automobile Club of Southern California* (2006) 142  
9 Cal.App.4<sup>th</sup> 1394, 1403; *Davis v. Ford Motor Credit Co. LLC* (2009) 179 Cal.App.4<sup>th</sup> 581, 597-  
10 598.)

11 To show a “fraudulent” business practice, a plaintiff need only show that members of the  
12 public are likely to be deceived. (*Bank of the West v. Superior Court* (1992) 2 Cal.4<sup>th</sup> 1254, 1267;  
13 see also *Podolsky v. First Healthcare Corp.* (1996) 50 Cal.App.4<sup>th</sup> 632, 647-648 [“The ‘fraud’ prong  
14 of Business and Professions Code section 17200 is unlike common law fraud or deception. A  
15 violation can be shown even if no one was actually deceived, relied upon the fraudulent practice, or  
16 sustained any damage. Instead, it is only necessary to show that members of the public are likely to  
17 be deceived.”])

#### 18 **a. Standing**

19 Defendant contends that Plaintiff lacks standing to bring any claims under the UCL. Only  
20 “a person who has suffered injury in fact and has lost money or property as a result of the unfair  
21 competition” may bring suit under the UCL. (Bus. & Prof. Code § 17204; see also Bus. & Prof.  
22 Code § 17203 [“Any person may pursue representative claims or relief on behalf of others only if  
23 the claimant meets the standing requirements of Section 17204[.]”])

24 “Standing is a threshold issue necessary to maintain a cause of action, and the burden to  
25 allege and establish standing lies with the plaintiff.” (*People ex rel. Becerra v. Superior Court*  
26 (*Ahn*) (2018) 29 Cal.App.5<sup>th</sup> 486, 495, quoting *Mendoza v. JPMorgan Chase Bank, N.A.* (2016) 6  
27 Cal.App.5<sup>th</sup> 802, 810.)

1 Plaintiff contends that he lost money or property under the UCL because after the fire, the  
2 outside adjusted hired by CFP wrote a repair estimate for over \$7,000, but then CFP reduced that  
3 amount due to the policy language challenged in this lawsuit. Specifically, Plaintiff contends that  
4 “[b]ecause of its restrictive policy language, CFP removed various items from the scope [of the  
5 estimate], thereby reducing benefits payments” and causing him injury. (Plaintiff’s Memo., p. 29.)

6 It is not clear from the record that any estimate was reduced because of the language Plaintiff  
7 is challenging. This is critical, because Plaintiff has the burden of establishing standing and there  
8 must be no dispute as to any material fact. (See Code Civ. Proc. § 437c(c); see also *People ex rel.*  
9 *Becerra v. Superior Court*, *supra*, 29 Cal.App.5<sup>th</sup> at 495.) Plaintiff presents the following evidence.

10 Plaintiff cites a portion of an estimate from Crawford & Company, an independent adjuster  
11 hired by CFP. (See Plaintiff’s Undisputed Fact (UF) 8; see also Natale Decl., ¶ 6.) The pertinent  
12 portion of the estimate indicates an “Estimate Total” for the “Ownership Period” from 12/1/2020 to  
13 12/28/2020 as \$7,034.14, for 49 “Total Items.” (Schaffer Decl., Ex. A [claim file], p. ALIFFCF  
14 000108.) It is followed by an “Estimate Total” for the “Ownership Period” from 1/8/2021 to  
15 2/26/2021 of \$2,903.27, with only 24 total items. (*Ibid.*) The estimate is labeled “ALIFF\_\_JAY4”  
16 and is dated February 26, 2021, but there is no date for when the \$7,034.14 was entered. (*Ibid.*)  
17 The estimate contains an audit trail apparently listing increases and decreases to the amount of the  
18 estimate, which indicates that the “price” of the estimate steadily increased due to “item(s) pasted  
19 from estimate ALIFF\_\_JAY3” (Schaffer Decl., Ex. A, pp. 110-112) but as Plaintiff admits, that  
20 other estimate is not in the record (see UF 11). The ALIFF\_\_JAY4 estimate indicates that its price  
21 was reduced from \$7,034.14 to \$4,328.49 on January 29, 2021, and then increased and decreased  
22 until a drop to an eventual price of \$2,903.27. (Schaffer Decl., Ex. A, pp. 113-118.)

23 Plaintiff cites to other evidence in support of his purported fact that CFP “[r]el[ied] on its  
24 policy language relating to the definition of *damage*” when it “deleted various portions of its  
25 inspecting adjuster’s repair estimate” (UF 14), but none of the cited evidence in the claim file  
26 (Schaffer Decl., Ex A) supports that. Page 38 is an email from Plaintiff to CFP’s claims examiner,  
27 Kwanza Johnson, stating that “I know James Ramsey took numerous pictures of the house that was  
28

1 covered in 1/2 inch of ash and sand. The walls were also covered in a black soot film. I'm sure they  
2 were in his original estimate. Please confirm James Ramsey's original report had no pictures. The  
3 reason he asked for cleaning was because he recommended the walls be painted as well.” This has  
4 nothing to say about the reasons any items were removed from the estimate. Page 47 is a letter from  
5 CFP accompanying a payment of \$2,724.03 (the eventual \$3,741.74 estimate minus \$17.71 in  
6 depreciation and a \$1,000 deductible). Likewise, it says nothing about any reduction or the reasons  
7 therefor. Pages 52-61 are a March 2, 2021 version purporting to be of the ALIFF\_\_JAY4 estimate  
8 (see page 52) which again, contains no information about why any reductions occurred. Page 62 is  
9 a March 2, 2021 e-mail internal to CFP in which James Garner, Independent Claims Manager, told  
10 Kwanza Johnson to remove certain highlighted items from an estimate (ostensibly resulting in the  
11 immediately preceding estimate, pp. 52-61). It makes no reference to the reason for the reductions  
12 or removals.

13 Pages 76-77 are a status report from Crawford & Company to CFP in which they reference  
14 removing “the requested line items and labor minimums[,]” again giving no reason for the removals.  
15 (See Schaffer Decl., Ex. A, pp. 76-77.) Page 158 is an e-mail from CFP to Crawford & Co.  
16 requesting that they:

17 revise the estimate to adhere to CFP guidelines: 1 hydroxyl generator for  
18 every 1500 sqft or 1 per floor and one in the attic. However, for this claim  
19 since we will be replacing the attic insulation there would be no need to  
20 put a hydroxyl treatment in the attic.

21 For the carpet please change it to clean the carpet instead of replacing it as  
22 there is no ADPL to the carpet and remove the line item to seal the truss.

23 I did inform my manager there are no pictures of the inside of the attic and  
24 he confirmed it is okay to keep the line items to replace the insulation.

25 “ADPL” ostensibly stands for “accidental direct physical loss,” discussed above. However,  
26 there is no evidence that the lack of ADPL to the carpet is a result of application of the challenged  
27 terms. Plaintiff’s claim in UF 10 that the prior \$7,034 estimate “included replacement of the carpet  
28 at the home” rather than carpet cleaning is not supported by any evidence. Page 198 is simply the  
audit trail, indicating the drop from \$7,034 to \$4,328.49, with no reason given or apparent. Pages  
205-207 are a January 29, 2021 status report from Crawford to CFP, again removing certain line



1 items for unclear reasons. Page 228 is a January 19, 2021 e-mail from James Ramsay at Crawford  
2 to Kwanza Johnson at CFP saying that “Per your request, we will be removing the cleaning and  
3 painting as you requested.”

4 Although not referenced in support of Plaintiff’s standing argument, the Court observes that  
5 on March 12, 2021, CFP sent Plaintiff a partial denial letter stating:

6 The inspection report indicates that there did not appear to be any visible  
7 ash or soot inside your home. There is no coverage for cleaning of the  
8 smoke smell.

9 As set forth in the policy language quoted below, the California FAIR  
10 Plan Association policy covers smoke damage only if there is “direct  
11 physical loss” to covered property, defined as “any actual loss or physical  
12 damage, evidenced by permanent physical changes, to the covered  
13 property”. If there is no permanent physical damage to the structure  
14 caused by smoke, there is no coverage. If permanent physical change to  
15 the structure (*e.g.*, permanent staining) is evident after cleaning is  
16 complete, please advise us so that the California FAIR Plan Association  
17 can determine whether covered “direct physical loss” exists.

18 Additionally, for the reasons discussed above, costs associated with the  
19 general cleaning of the home (*e.g.*, interior and exterior, patios, personal  
20 belongings/contents, and ductwork) are not covered, because deposits of  
21 soot, ash and the like that can be remedied by cleaning do not constitute  
22 “direct physical loss” as defined by the policy. Accordingly, the California  
23 FAIR Plan Association denies coverage for cleaning costs.

24 Please note that this is the final correspondence to be issued relating to the  
25 cleaning of your home.  
26 (Aliff Decl., Ex. D.)

27 “The declarations in support of a motion for summary judgment should be strictly construed,  
28 while the opposing declarations should be liberally construed.” (*Bozzi v. Nordstrom, Inc.* (2010)  
186 Cal.App.4<sup>th</sup> 755, 761.) Under this strict construction, Plaintiff’s evidence does not supply the  
basis for an inference that any policy benefits were withheld because of the unlawfully restrictive  
policy terms discussed above, rather than for any other reason or some unknown reason. It is not  
ascertainable from the evidence that Plaintiff was due any more money for the remediation of the  
damage to his home than CFP paid him (less the deductible and depreciation), or that CFP paid him  
any less than he might otherwise have received in reliance on the unlawful portions of the CFP  
Policy.

1 Evidence might exist showing that Crawford reduced the price of its estimate based on  
2 exclusions compelled by the unlawful language Plaintiff has challenged. However, that evidence  
3 is not in the record before this Court. The Court would be speculating as to the meaning of the audit  
4 trail's rising and falling prices, which are not explained by Plaintiff's evidence. Likewise, the mere  
5 mention of the CFP Policy's limiting language in the March 12, 2021 denial letter does not  
6 necessarily support an inference that any funds were withheld as a result of that particular language.

7 In sum, the evidence cited in support of the facts in the separate statement purporting to  
8 support Plaintiff's UCL standing does not support an inference that he lost money or property  
9 because of CFP's unlawful conduct. "This is the Golden Rule of Summary Adjudication: if it is not  
10 set forth in the separate statement, *it does not exist.*" (*City of Pasadena v. Superior Court* (2014)  
11 228 Cal.App.4<sup>th</sup> 1228, 1238 fn. 4, quoting *United Community Church v. Garcin* (1991) 231  
12 Cal.App.3d 327, 337.)

13 The Court recognizes that given its ruling on declaratory relief, this result may seem  
14 incongruous. However, standing under the UCL and the propriety of declaratory relief are distinct  
15 inquiries. Given the Court's determination as to the legality of the challenged policy provisions,  
16 Plaintiff would likely have prevailed on the UCL portion of his motion had he met his burden to  
17 establish standing. However, a moving plaintiff's burden on summary adjudication is a high one,  
18 as the movant must establish the absence of any dispute of material fact, all elements of their causes  
19 of action, and the existence of standing. (See Code Civ. Proc. § 437c(c), (p)(1); *People ex rel.*  
20 *Becerra v. Superior Court, supra*, 29 Cal.App.5<sup>th</sup> at 495; see also *Aguilar, supra*, 25 Cal.4<sup>th</sup> at 857  
21 ["[I]f a plaintiff who would bear the burden of proof by a preponderance of evidence at trial moves  
22 for summary judgment, he must present evidence that would require a reasonable trier of fact to  
23 find any underlying material fact more likely than not."])

24 While Plaintiff might carry the day on this issue at trial, the Court must deny Plaintiff's  
25 motion for summary adjudication as to the UCL claim at this stage for failure to meet that burden.  
26 Because Plaintiff has not carried his burden as to standing, it is unnecessary to consider this cause  
27 of action any further, and the Court leaves its resolution for another day.

## Conclusion

For the foregoing reasons, the motion is **granted** as to the first cause of action for declaratory relief. The Court issues the following declaration:

- The CFP Policy's definition of "direct physical loss" as "actual loss or physical damage, evidenced by permanent physical changes" is unlawful under Ins. Code § 2070, in that this language limits coverage to be less favorable than and not substantially equivalent to the Standard Form Policy contained in Ins. Code § 2071;

- The CFP Policy's definition of "direct physical loss" as "actual loss or physical damage, evidenced by permanent physical changes" is unlawful under *State Farm Mutual Auto Insurance Co. v. Jacober* (1973) 10 Cal.3d 193, 201-202 and *Haynes v. Farmers Ins. Exchange* (2004) 32 Cal.4<sup>th</sup> 1198, 1204, in that this language limits coverage reasonably expected by an insured in a manner which is not conspicuous, plain and clear;

- The CFP Policy's requirements that smoke damage be "visible to the unaided human eye" or capable of being "detected by the unaided human nose of an average person" rather than being perceptible "by the subjective senses of [the insured] or by laboratory testing" are unlawful under Ins. Code § 2070, in that this language limits coverage to be less favorable than and not substantially equivalent to the Standard Form Policy contained in Ins. Code § 2071;

- The CFP Policy's requirements that smoke damage be "visible to the unaided human eye" or capable of being "detected by the unaided human nose of an average person" rather than being perceptible "by the subjective senses of [the insured] or by laboratory testing" are unlawful under *State Farm Mutual Auto Insurance Co. v. Jacober* (1973) 10 Cal.3d 193, 201-202 and *Haynes v. Farmers Ins. Exchange* (2004) 32 Cal.4<sup>th</sup> 1198, 1204, in that this language limits coverage reasonably expected by an insured in a manner which is not conspicuous, plain and clear;

- The CFP Policy's dispute resolution procedure for smoke damage claims is unlawful to the extent it is derived from or relies on the definition of "direct physical loss"

1 or the requirements that smoke damage be “visible to the unaided human eye” or capable of  
2 being “detected by the unaided human nose of an average person” rather than being  
3 perceptible “by the subjective senses of [the insured] or by laboratory testing” which the  
4 Court has declared unlawful for the reasons discussed above; and

5 • The CFP Policy’s dispute resolution procedure for smoke damage claims is  
6 not unlawful for the failure to include the declared disaster exception contained in Ins. Code  
7 § 2071, as the CFP Policy incorporates that exception under section 9.a of the Conditions.  
8

9 The motion is **denied** as to the second cause of action under the UCL.

10  
11 Clerk to give notice.



A handwritten signature in black ink, appearing to read "Stuart M. Rice".

13 DATED: June 24, 2025

Stuart M. Rice / Judge

14 THE HONORABLE STUART M. RICE  
15 JUDGE OF THE SUPERIOR COURT  
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